

# Press Release

September 18, 2014

Henkel strengthens its portfolio with a further acquisition as part of the strategy 2016

# Henkel to acquire The Bergquist Company

- Strengthen position of Adhesive Technologies as a global leader
- Gain strong positions in the growing markets for the electronics industry
- Expand business in key markets: North America, Asia-Pacific and Europe

Düsseldorf – Henkel signed an agreement to acquire The Bergquist Company, a privately-held leading supplier of thermal-management solutions for the electronics industry worldwide.

Bergquist, based in Chanhassen, MN, USA, supplies thermal-management solutions for electronic applications, serving a variety of industries ranging from automotive to consumer and industrial electronics as well as LED lighting, in North America, Asia-Pacific and Europe. In fiscal 2013, Bergquist generated sales of around 130 million euros. The company has about 1,000 employees and six production sites - five in the US and one in China.

"With this acquisition - which is in line with our global strategy to invest in complementary leading technologies - we are strengthening our position as a global market and technology leader," said Jan-Dirk Auris, Executive Vice President Adhesive Technologies. "Bergquist's track record in developing unique thermalmanagement solutions fits with our commitment to provide best-in-class customized solutions." In fiscal 2013, the Adhesive Technologies business unit generated sales of more than 8 billion euros, making Henkel the leading solution provider for adhesives, sealants and functional coatings.









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Both parties agreed not to disclose any financial details about the transaction, which will be accretive to earnings upon closing. The acquisition is subject to approval from anti-trust authorities.

#### About Henkel

Henkel operates worldwide with leading brands and technologies in three business areas: Laundry & Home Care, Beauty Care and Adhesive Technologies. Founded in 1876, Henkel holds globally leading market positions both in the consumer and industrial businesses with well-known brands such as Persil, Schwarzkopf and Loctite. Henkel employs about 47,000 people and reported sales of 16.4 billion euros and adjusted operating profit of 2.5 billion euros in fiscal 2013. Henkel's preferred shares are listed in the German stock index DAX.

### Acquisitions in fiscal 2014

February 2014: Closing acquisition of Polish laundry and home-care business from PZ Cussons for 53

million euros.

May 2014: Closing acquisition of Latin American hair care brand Pert for 24 million euros.

June 2014: Signing acquisition of French Spotless Group for 940 million euros.

June 2014: Closing acquisition of US hair professional companies SexyHair, Alterna and Kenra

for 274 million euros.

This document contains forward-looking statements which are based on the current estimates and assumptions made by the corporate management of Henkel AG & Co. KGaA. Forward-looking statements are characterized by the use of words such as expect, intend, plan, predict, assume, believe, estimate, anticipate, forecast and similar formulations. Such statements are not to be understood as in any way guaranteeing that those expectations will turn out to be accurate. Future performance and the results actually achieved by Henkel AG & Co. KGaA and its affiliated companies depend on a number of risks and uncertainties and may therefore differ materially from the forward-looking statements. Many of these factors are outside Henkel's control and cannot be accurately estimated in advance, such as the future economic environment and the actions of competitors and others involved in the marketplace. Henkel neither plans nor undertakes to update forward-looking statements.

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