

## Key figures Q1/2013

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
<b>Laundry &amp; Home Care</b>			
2013	1,177	175	14.9%
2012	1,108	157	14.2%
organic	8.0%	-	-
2013 adjusted <sup>1)</sup>	-	176	15.0%
2012 adjusted <sup>1)</sup>	-	160	14.5%
<b>Beauty Care</b>			
2013	873	124	14.2%
2012	861	120	14.0%
organic	4.0%	-	-
2013 adjusted <sup>1)</sup>	-	130	14.9%
2012 adjusted <sup>1)</sup>	-	124	14.4%
<b>Adhesive Technologies</b>			
2013	1,944	314	16.1%
2012	2,001	283	14.2%
organic	-1.2%	-	-
2013 adjusted <sup>1)</sup>	-	320	16.5%
2012 adjusted <sup>1)</sup>	-	289	14.4%
<b>Henkel</b>			
2013	4,033	565	14.0%
2012	4,008	538	13.4%
organic	2.5%	-	-
2013 adjusted <sup>1)</sup>	-	600	14.9%
2012 adjusted <sup>1)</sup>	-	551	13.7%

Henkel	Q1/2012	Q1/2013	Change
Earnings per preferred share in euros <sup>2)</sup>	0.84	0.91	8.3%
Adjusted EPS per preferred share in euros <sup>2)</sup>	0.85	0.96	12.9%
Adjusted EPS per preferred share in euros (2012 before IAS 19 revised)	0.87	0.96	10.3%

Changes on the basis of figures in thousand euros

<sup>1)</sup> Adjusted for one-time charges/gains and restructuring charges

<sup>2)</sup> Q1 2012 adjusted in application of IAS 19 revised (see notes in the Quarterly financial report Q1 2013 on page 28)